

*Drive for better vision*



*Himax*

Nasdaq : HIMX

*2024 Q4 and Full Year Earnings Updates*

# Earnings Call Presenters



**Jordan Wu**  
President and  
Chief Executive Officer



**Jessica Pan**  
Chief Financial Officer



**Eric Li**  
Chief IR/PR Officer



# Forward Looking Statements



Factors that could cause actual events or results to differ materially from those described in this conference call include, but are not limited to, the effect of the Covid-19 pandemic on the Company's business; general business and economic conditions and the state of the semiconductor industry; market acceptance and competitiveness of the driver and non-driver products developed by the Company; demand for end-use applications products; reliance on a small group of principal customers; the uncertainty of continued success in technological innovations; our ability to develop and protect our intellectual property; pricing pressures including declines in average selling prices; changes in customer order patterns; changes in estimated full-year effective tax rate; shortage in supply of key components; changes in environmental laws and regulations; changes in export license regulated by Export Administration Regulations (EAR); exchange rate fluctuations; regulatory approvals for further investments in our subsidiaries; our ability to collect accounts receivable and manage inventory and other risks described from time to time in the Company's SEC filings, including those risks identified in the section entitled "Risk Factors" in its Form 20-F for the year ended December 31, 2023 filed with the SEC, as may be amended. Images of devices depicted in this presentation may be representative of those in which Himax has specification, or for reference-only and may not be associated with actual bill-of-material or design-win in the displayed image. Any association of such, without a confirmed disclosure of such by the Company or the Company's customer are coincidental. Himax is under strict customer disclosure guidelines on the release of such information.

# 2024 Q4 Financial Summary



## Revenues, GM & profits all surpassed guidance

- Stronger orders, cost gains, better product mix

### Revenues \$237.2M **Beat**

- +6.7% QoQ; +4.2% YoY
- Guidance: slight decrease to flat QoQ

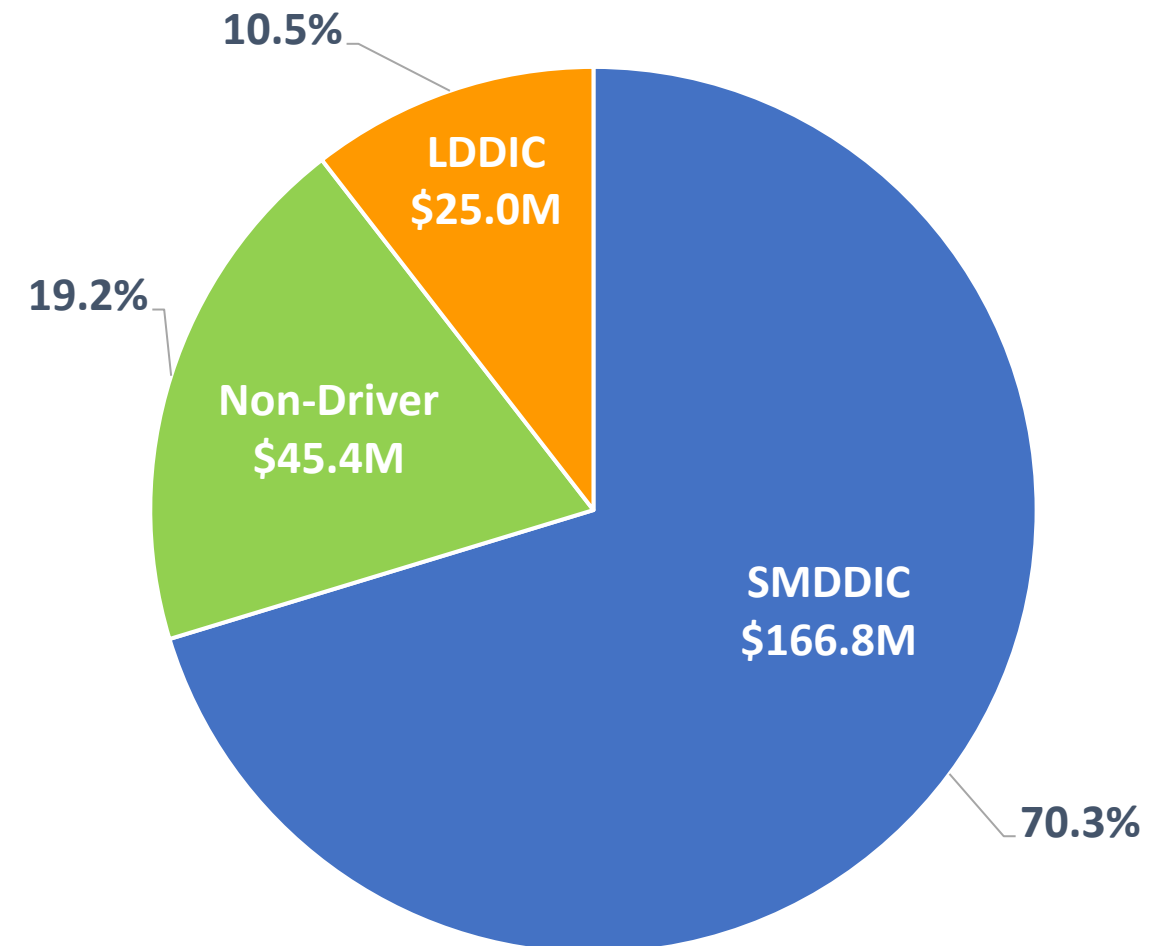
### GM 30.5% **Beat**

- +0.5% QoQ; +0.2% YoY
- Guidance: flat to slightly up QoQ

### EPS 14.0 Cents **Beat**

- Guidance: 9.3 cents to 11.0 cents

## 2024 Q4 Sales & Breakdown



# 2024 Q4 Financial Summary by Segment



## LDDIC Revenue \$25.0M

- -18.6% QoQ
- Ongoing customer destocking from Q2 replenishment; rising CN price competition

## SMDDIC Revenue \$166.8M **Beat**

- +7.4% QoQ (Guidance: flat QoQ)
- Stronger-than-expected auto & tablet IC sales

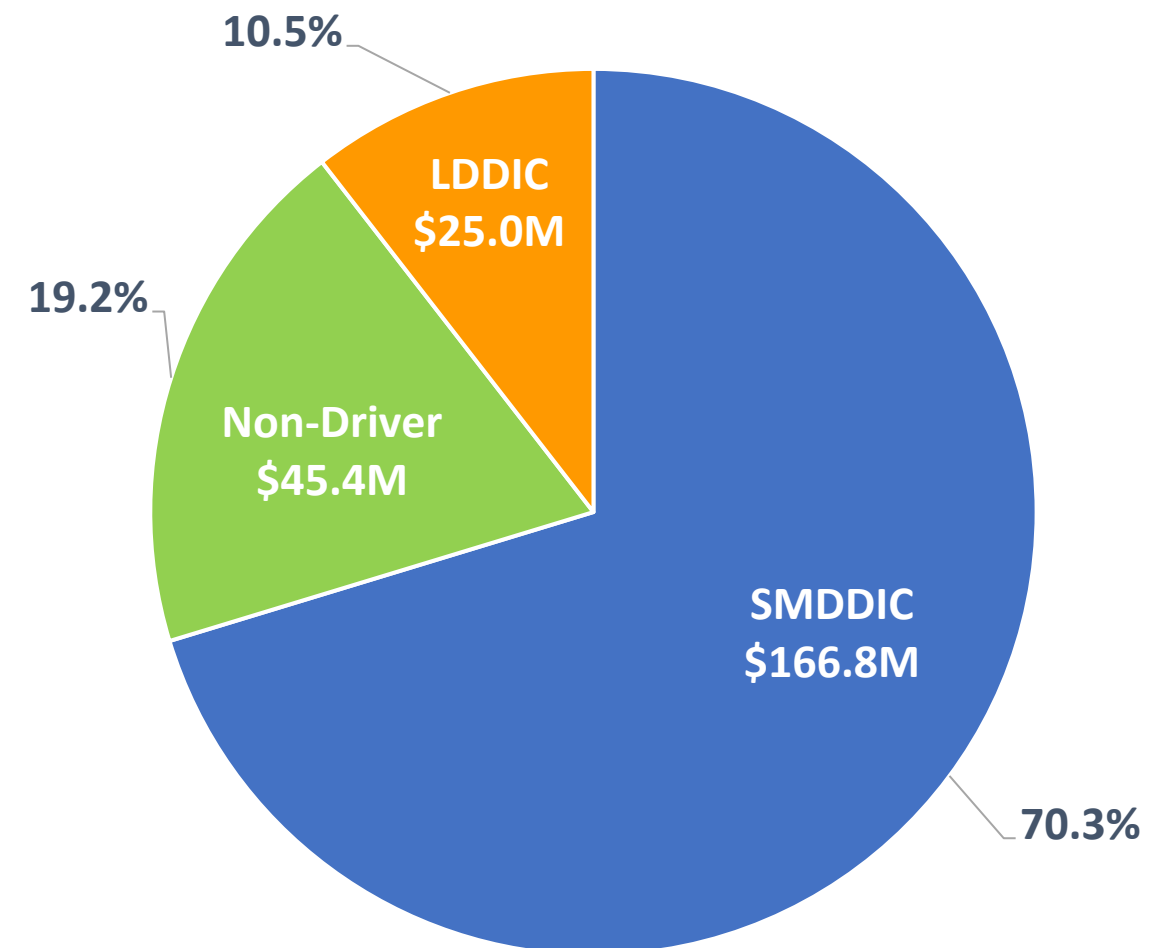
## Auto Driver Sales mid-teens increase QoQ

- Greatly outperform guidance of single digit increase
- CN rush orders persist post-Aug gov. stimulus
- Q4 TDDI sales exceeded DDIC for the first time
- Auto business around 50% of total sales

## Non-Driver Revenue \$45.4M **Beat**

- +24.9% QoQ
- One-time ASIC Tcon shipment for projector customer & monitor Tcon
- Auto Tcon continued to grow

## 2024 Q4 Sales & Breakdown



# 2024 Q4 Operating Expenses & Profits



## Operating Expenses \$49.2M

- -19.1% QoQ / -6.0% YoY

## Operating Income \$23.1M

- 24Q3 \$5.9M / 23Q4 \$16.7M

## Operating Margin 9.7%

- 24Q3 2.6% / 23Q4 7.3%

## Net Profit \$24.6M

- 24Q3 \$13.0M / 23Q4 \$23.6M

## EPS 14.0 cents

- 24Q3 7.4 cents / 23Q4 13.5 cents



# 2024 Full Year Financial Summary



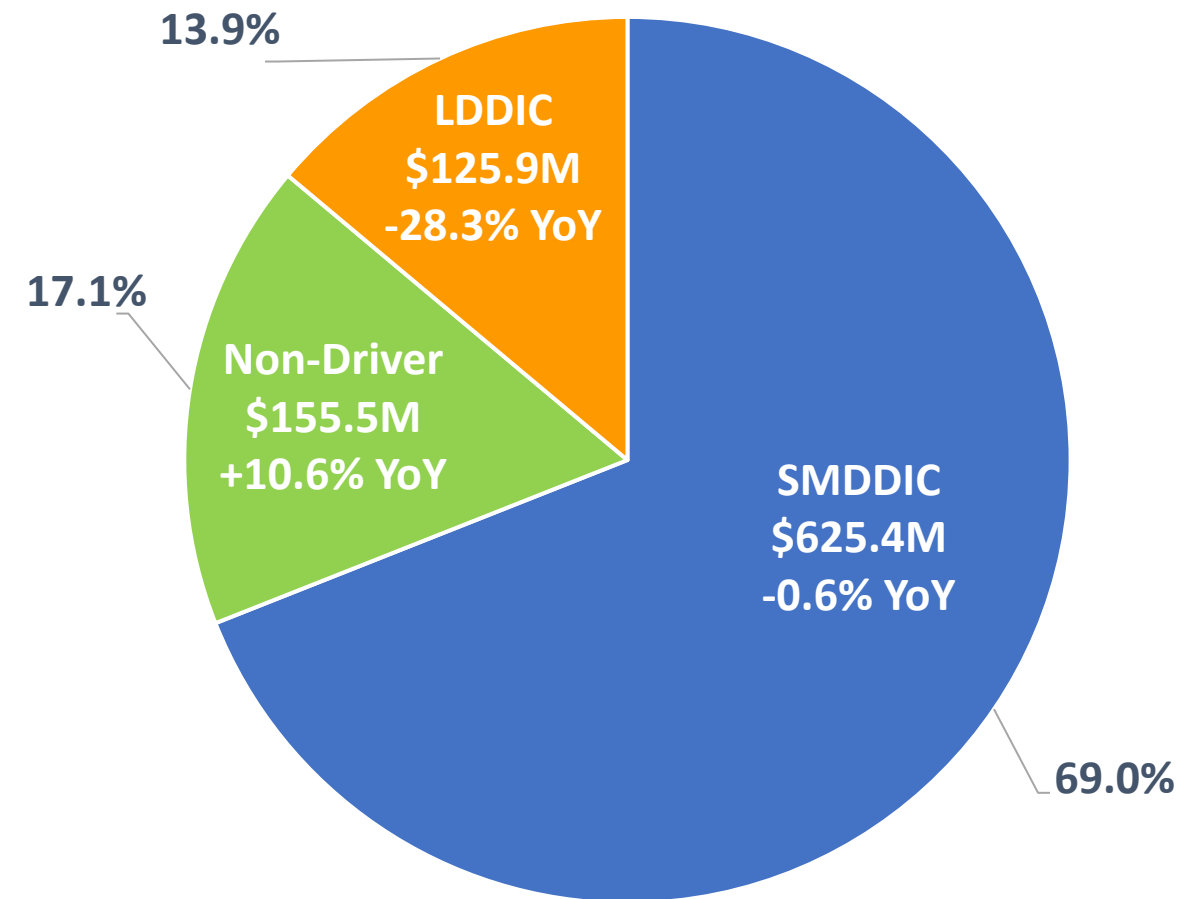
## Revenues \$906.8M

- -4.1% YoY
- Weak global demand and market uncertainty
- Panel customers' cautious purchasing and inventory control
- Strong auto IC sales with 20% YoY growth
- Auto TDDI and Tcon grew over 70% YoY

## GM 30.5%

- Up from 27.9% in 2023
- Cost gains, efficient logistics, better product mix & foundry diversification

## 2024 Full Year Sales & Breakdown



# 2024 Full Year Operating Expenses & Profits



**Operating Expenses \$208.0M**

- -5.6% YoY

**Operating Income \$68.2M**

- 2023 \$43.2M

**Operating Margin 7.5%**

- 2023 4.6%

**Net Profit \$79.8M**

- 2023 \$50.6M

**EPS \$0.46**

- 2023 \$0.29



# Balance Sheet as of December 31, 2024



**Q4 Free Cash Balance**

**\$224.6M**

**Q4 Inventories**

**\$158.7M**

**Q4 Free Cash Balance Increased**

- 24Q3 \$206.5M / 23Q4 \$206.4M

**Q4 Operating Cash Inflow \$35.4M**

- Compared to \$3.1M outflow in 24Q3



## Revenues

Decrease 8.5% ~ 12.5% QoQ,  
implying flat ~ +4.6% YoY

## Gross Margin

Around 30.5%  
up from 29.3% same quarter last year

## Net Profit

9.0 cents to 11.0 cents per diluted ADS,  
implying +26% to +54% YoY

- Note: No customer pull-in from tariff factor in the Q1 revenue guidance

**2024 sales outperformed guidance every quarter**

**Navigated limited market visibility as customers relied on rush orders for actual needs**

**Met rush orders with inventory management & market responsiveness**

**Auto IC sales remained the largest contributor in 2024**

- ~50% of total sales
- ~20% YoY growth

**Continued growth momentum in auto TDDI and Tcon**

**Expanding into auto OLED, beyond LCD**

**Ongoing OLED projects with key panel makers, solidifying auto growth/leadership**



## WiseEye AI

- Notable progress with leading notebook brands
- Breakthroughs in smart door lock, palm vein authentication & smart home
- Strong growth expected in 2025 and beyond

## Diverse Ultralow Power AI Use Cases



Human Presence



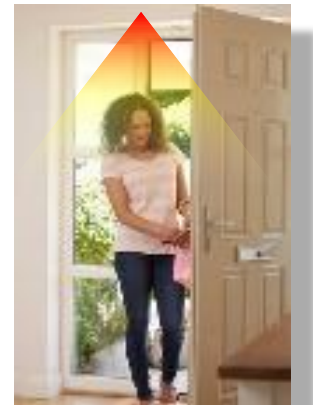
Face Mesh



Door Lock



Face + Palm Vein Bimodal Authentication



Occupancy Detect

**Announced FOCl partnership in June 2024 to integrate WLO into CPO for AI MCM**

**Trial production in 2025, with customer timelines undisclosed**

**CPO prospect not changed by DeepSeek disruptions**

**CPO adoption trend in high-performance AI remains clear**

**Rising customer sample forecast signals accelerated CPO mass production**

**Advance next-gen CPO in collaboration with leading AI customers/partners**

**Powering high-performance AI; cloud now and auto/robot next**

**Current focus on helping drive CPO adoption in cloud AI**

Showcased auto displays, WiseEye AI & advanced optics for AR/VR

Rising enthusiasm in AR glasses with Gen AI

**3 critical technologies for AR glasses:**

- 400K-nit Front-lit LCoS Microdisplay with superior power, size & display quality
- WLO for waveguide with optimized light transmission
- WiseEye AI with enhanced AR interactivity and ultralow power consumption



LCoS Microdisplay

WLO for Waveguide

WiseEye AI



Always-on AI Sensing



Eyeball Tracking





## Auto Display IC

- Unveiled comprehensive LCD & OLED IC solutions, enhancing smart cabin interaction, safety, and user experience
- Collaborated with AUO on Display HMI, enabling large-size, high-resolution, and freeform auto displays

Auto TDDI



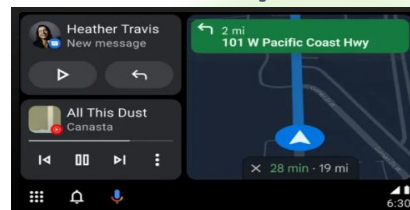
Knob on Display



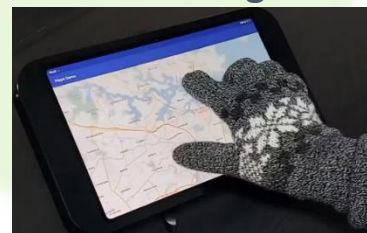
User Aware Touch



OLED Tcon / DDIC



OLED Touch  
Glove-wearing touch



AUO Display HMI



Dual 23-inch AmLED® integrated display dashboard



16-inch AmLED® display

photo courtesy of AUO

## WiseEye-enabled AIoT

- Production-ready WiseEye Modules with partners for AIoT
- Applications included palm vein authentication, baby cry detection, people flow management & human sensing detection
- Enabled fast, seamless integration for various AIoT deployments



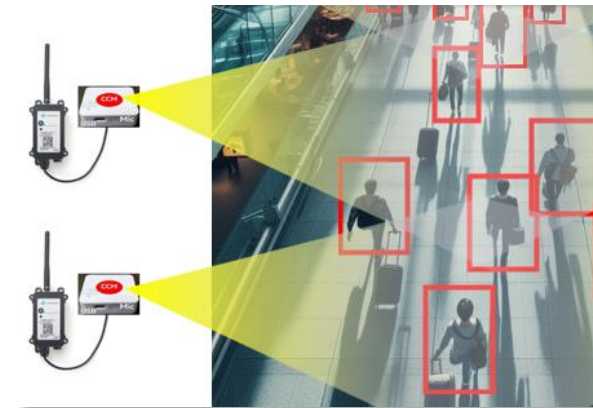
Palm Vein Authentication



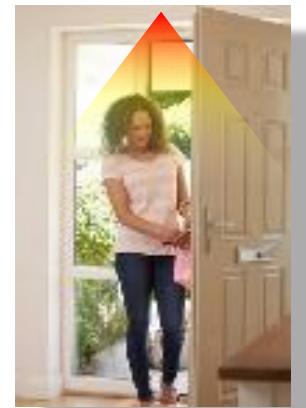
Baby Cry Detection



Dynamic Gesture Recognition



People Flow Management



Occupancy Detect



## **Q1 LDDIC sales to increase single digit QoQ**

- Driven by CN government's subsidies for household appliances
- NB and monitor IC sales to increase QoQ
- TV IC sales to down QoQ due to prior inventory purchases and seasonal effects

## **Growing demand for premium NB with OLED and touch**

- Offer both LCD & OLED NB IC solutions
- In-cell touch TDDI enables seamless Tcon integration, supporting up to 4K, 16"; MP with top AI PC vendor, more projects underway
- Develop OLED on-cell touch alongside DDIC & Tcon; multiple projects ongoing
- eDP 1.5 Tcon for LCD & OLED with high frame rates, low power, adaptive sync & high resolution



## Auto driver IC (DDIC & TDDI)

- Driver sales rose ~20% YoY, surpassing global auto growth, driven by TDDI
- Q1 auto IC sales to decline low-teens QoQ after quarters of surge demand, but increase mid-teens YoY
- TDDI dominates with 50%+ market share, ~500 design-wins with 30% in MP, reinforcing market leadership
- 2024 DDIC sales declined due to gradual TDDI replacement, yet shipment saw modest growth
- DDIC demand steady, growing in clusters, HUDs, and rear/side mirrors
- Maintain auto DDIC 40% market share, backed by strong customer loyalty

## Auto Display IC Innovations

- Leads auto display IC innovations
- TED integrates TDDI and local dimming Tcon into a cost-effective single chip
- User-aware auto TDDI touch prevents cross-touch, enhancing driving safety
- Knob-on-in-cell-display combines a physical knob with TDDI for safer, intuitive control

## Smartphone and tablet driver IC

- Q1 sales to decline QoQ in LNY low season

## **Auto OLED**

- Strategic partnerships with leading KR/CN/JP panel makers
- Expanding beyond premium cars, leveraging LCD expertise to drive OLED adoption
- First-mover advantage to drive OLED leadership with DDIC, Tcon & on-cell touch
- Set to lead OLED transition and growth in coming years

## **Tablet and NB OLED**

- Partnerships with top KR/CN panel makers with DDIC, Tcon & Touch
- New projects in MP this year, strengthening market presence

## **Smartphone OLED**

- Solid progress with KR/CN panel partners. Target MP in later 2025



**Q1 non-driver revenue to decrease high teens QoQ**

**Q1 Tcon sales to decrease mid-teens QoQ**

- Due to non-recurrence of a one-time ASIC Tcon shipment and moderated automotive Tcon demand

**Strong auto Tcon position**

- Unrivaled leader in local dimming Tcon for premium/mainstream car segments
- Strong pipeline of 200+ design-wins set for MP in coming years
- Growing HUD adoption with local dimming Tcon eliminating postcard effect & enabling transparency detection to ensure driver safety

**Well-positioned for continuous auto Tcon growth**

## Competitive edge in fast rising AI market

- Ultralow power consumption
- Context-aware, on-device AI
- Seamless fusion of vision and other types of sensing
- Enables endpoint AI, fit for battery-powered devices
- Offload main processor to extend battery life

Success on Dell NB, expanding to other top NB brands with some entering MP this year

Scaling from DESMAN door lock to others, with parcel recognition, anti-pinch, and palm vein access AI features

## WiseEye™ Drive for AI Everywhere



AI Processors + AoS Sensors + Algorithms

### WiseEye NB Solution



### Smart Door Lock



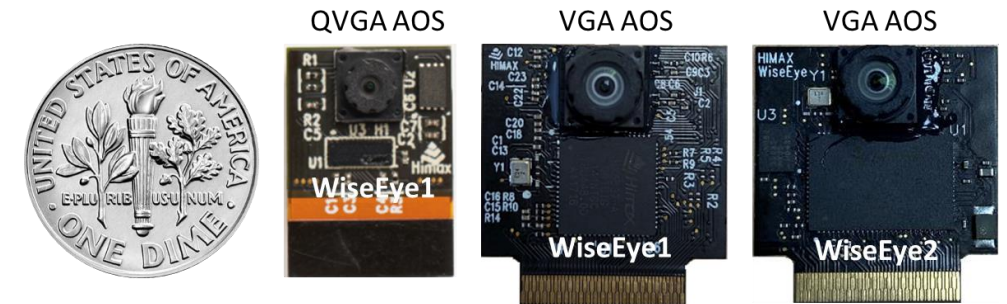
## Numerous production-ready modules for AIoT at CES 2025

- Powered by tiny, PnP WiseEye Modules
- Low-/no-code AI platform for diverse use cases
- HPD, gender/age/ gesture/face recognition, voice command, face mesh, thermal image sensing, pose estimation, and people flow management

## WiseEye PalmVein solution

- Multiple projects with MP underway for US access control & TW door lock customers
- Upgraded solution to support bimodal authentication (palm vein + face)

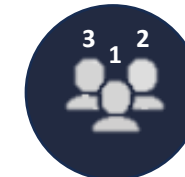
## PnP WiseEye Modules



## Low-Code / No-Code AI



HPD / On Looker



People Count



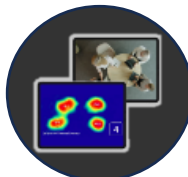
Head/Body Pose



Age/Gender



Voice Command



Thermal Sensing



## Physical AI Agent enablement

- Perceive, process, and respond in real time
- Leverage cloud-based LLM for advanced reasoning & interaction
- Collaborate with Seeed Studio for SenseCap Watcher, a physical AI agent powered by WiseEye AI

## Growing AR glasses enthusiasm with AI interaction

- Always-on outward sensing to detect and analyze surroundings
- Partner with Ganzin in eyeball tracking for gaze-based input
- Single-digit mW WiseEye ideal for all-day AR glasses



## Physical AI Agent



photo courtesy of Seeed Studio



## AR Glasses + AI



## Himax-FOCI CPO partnership, announced June 2024

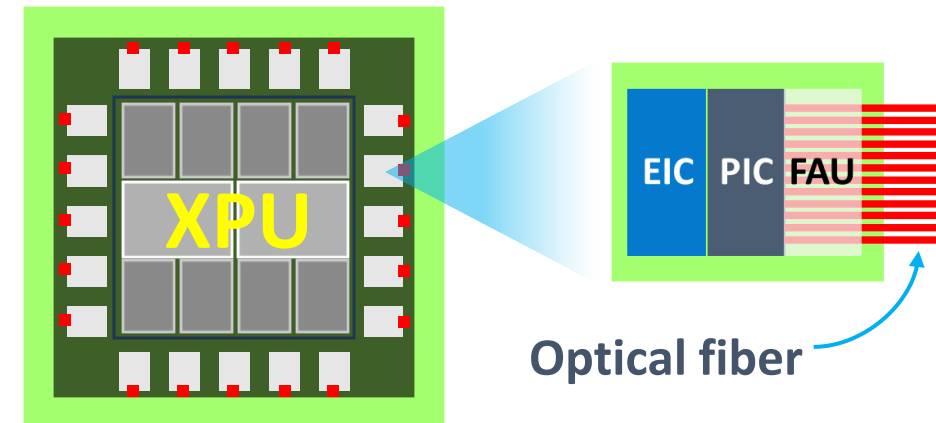
- Small-scale volume of first-gen CPO underway
- Accelerated CPO MP timeline evident by increasing sample shipment
- Advancing future generations of CPO in close collaboration with leading AI customers/partners
- WLO poised for significant growth as a key revenue and profit driver

## Waveguide development for AR glasses

- Collaboration with tech leaders for advanced AR waveguides



## Cutting-edge CPO Solutions



- Optical communication for advanced MCMs
- Enhanced bandwidth
- Improved data rate
- Minimized signal loss
- Reduced latency
- Lower energy consumption

# Front-Lit LCoS Microdisplay



**Ultra-luminous, 400k nits, Front-lit LCoS  
Microdisplay with 300 mW power consumption**

**Showcased AR glasses POC at CES 2025**

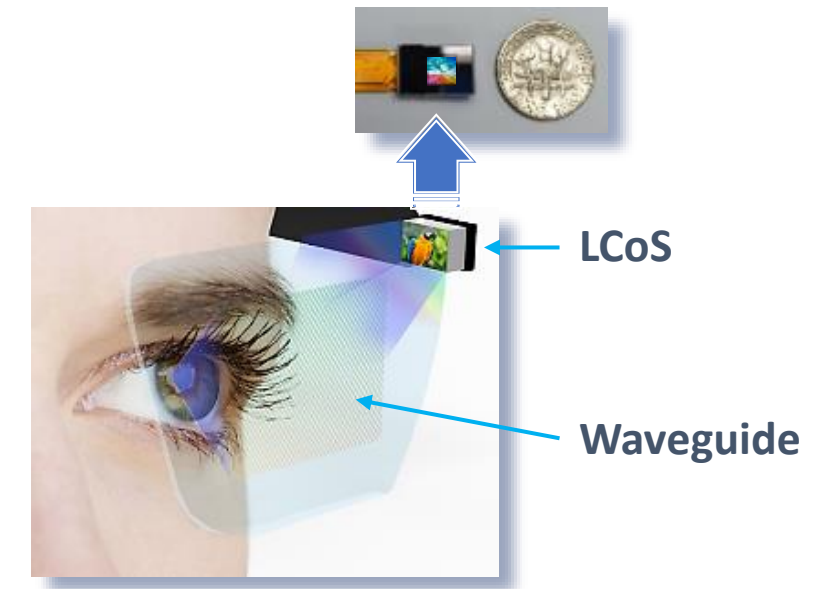
- 1,000-nit brightness to eye with 3<sup>rd</sup> party waveguide

**Ultra-bright, low-power, lightweight, compact  
size with excellent color**

**Ideal for all-day AR glasses**

**Partnership with industrial leaders for strategic  
AR glasses projects**

## Front-Lit LCoS Microdisplay



- 400K-nit brightness
- 0.98g weight
- < 0.5 c.c. form factor
- Excellent color performance
- Proven MP record of over a decade



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Drive for better vision